OCEAN COUNTY MUNICIPAL RECYCLING COORDINATORS' MEETING

May 8, 2015

AGENDA

- 1. Welcome
- 2. Quarterly Recycling Tonnage Reports-Commercial Tonnage-Mary Jerkowicz
- 3. Ocean County Solid Waste Management Web Site Mary Jerkowicz
- 4. 2014 Ocean County Paint Management Program Art Burns
- 5. 2014 Ocean County Household Hazardous Waste Collection Program Ernie Kuhlwein
- 6. Matt Cole Waste Management, Operations Manager
- 7. Glass Recycling & Shredded Paper issues Ernie Kuhlwein
- 8. Comments Questions

Handouts: Recycling Coordinators List, 2014 Paint Management Program Report, 2014 Household Hazardous Waste report, 2014 Missing Quarterly Recycling Tonnage Report Articles "Big Cracks Spread in Glass Recycling", Unprofitable Recycling Weighs on Waste Management"

Ocean County Recycles

OCEAN COUNTY DEPARTMENT OF SOLID WASTE MANAGEMENT MUNICIPAL RECYCLING COORDINATORS MEETING May 8, 2015

Name (Print)	Signature	Municipality	/ Please √ C.R.P.'s 103 meeting credits
Just Warken	La light	PT. BORO	
Susan Ckane	Jusour Clare	JACKSON	
Pete Roman	Tite Roman	LAKELUOD	
ANIN BUILDS	Gen Beredge	LAKELOOUID	V
Raymy Ston	1	Manchespen	
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Ernie Kullwan		Ocaswa	V
Kathy Sugres	Tally Evernen	Barrogallight	
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Eric Wyereckanski	22	Sevil Pok	
MATT COLE		WASTE MET- OKER	/
Jim O'Orich		605	
Rich Lombordo	1	Bayloswood	V,
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MISSING 2014 OCEAN COUNTY QUARTERLY RECYCLING TONNAGE REPORTING FORMS

	A CONTRACTOR OF THE CONTRACTOR		10 300 1000	
TOWN	FIRST	SECOND	THIRD	FOURTH
Barnegat				
Barnegat Light				
Bay Head				
Beach Haven				
Beachwood				
Berkeley	X	X	X	X
Brick				
Eagleswood				
Harvey Cedars				
Island Heights				
Jackson	X	X	X	X
Lacey				
Lakehurst	X	X	X	X
Lakewood				X
Lavallette				X
Little Egg Harbor				
Long Beach				X
Manchester				
Mantoloking				
Ocean				
Ocean Gate	X	X	X	X
Pine Beach				
Plumsted				X
Pt. Pleasant Borough				
Pt. Pleasant Beach				
Seaside Heights				
Seaside Park				
Ship Bottom				
South Toms River				
Stafford				X
Surf City	X	X	X	X
Toms River				
Tuckerton				

X INDICATES MISSING FORM

Due to tonnage data not available from commercial/private haulers until after the end of the year, you can always file an amended 4th Quarter between January 15th and March 1st.

^{1&}lt;sup>st</sup> Qtr. due April 15 2nd Qtr. due July 15 3rd Qtr. due Oct 15

⁴th Qtr. due January 15

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Revised: Thursday, April 30, 2015

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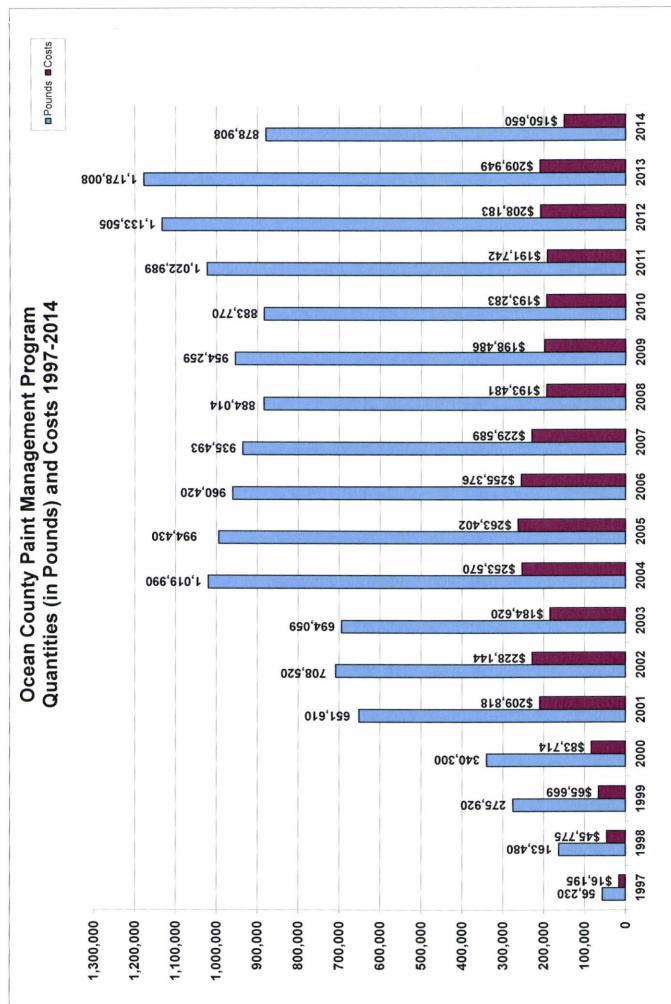
Other Contact:

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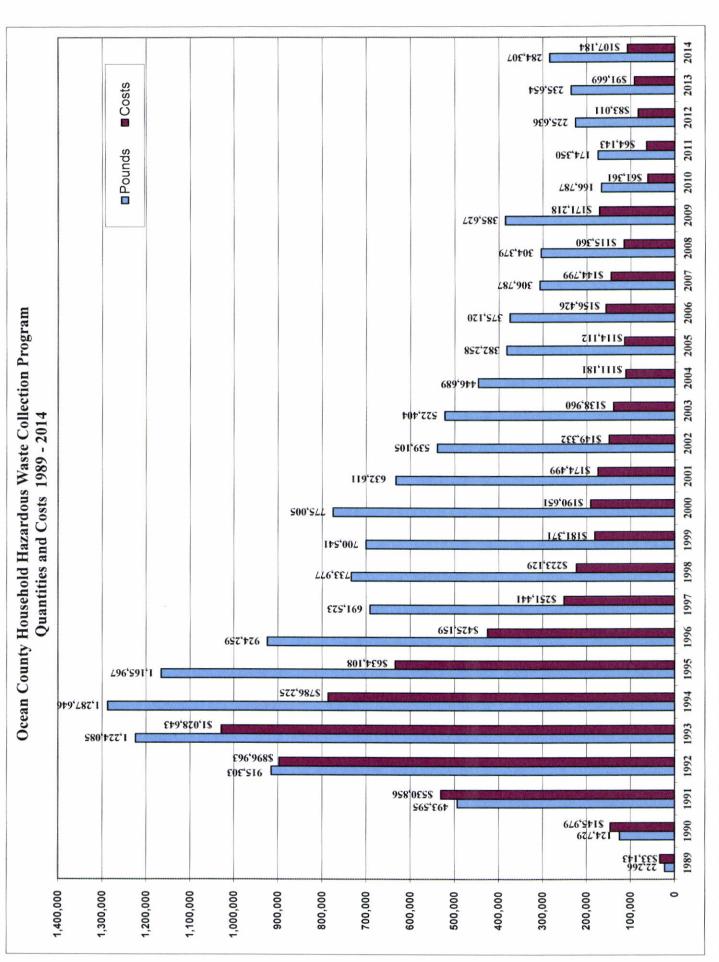
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Revised: Thursday, April 30, 2015



Prepared by: Ocean County Dept. of Solid Waste Management



Prepared by: Ocean County Dept. of Solid Waste Management

Note: 2010 and 2011 Fall Collection Only 2012 Data not available from Special Hurricane Sandy Event

THE WALL STREET JOURNAL

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http://www.wsj.com/articles/waste-management-swings-to-loss-1430309519

BUSINESS | EARNINGS

Unprofitable Recycling Weighs On Waste Management

Average prices of recycled commodities fell 14% from January to March



A lot of glass meant to be recycled can't be, because it is contaminated. PHOTO: JUSTIN COOK FOR THE WALL STREET JOURNAL

By SERENA NG and ANGELA CHEN Updated April 29, 2015 4:32 p.m. ET

Recycling is a growing financial weight on the country's largest trash hauler.

Waste Management Inc. said Wednesday that tumbling prices of recycled materials and lower recycling volumes cut into its revenue in the first quarter, leading the company to lower its profit forecasts. Executives also pointed to worsening economics around handling glass, which has become a money loser for the Houston-based company.

Average prices of recycled commodities fell 14% from January to March, a decline that was hard for Waste Management to absorb, Chief Executive David Steiner said. The company's revenue from recycling fell \$70 million, contributing to a 10% fall in its overall revenue to \$3.04 billion for the quarter.

"Recycling is in a crisis," Mr. Steiner said in an interview. "It isn't profitable for us, and we have to react to that by shutting down plants."

For the first quarter, Waste Management swung to a \$129 million loss, primarily a result of retiring some debt early. Besides the recycling slowdown, the company said asset sales and the stronger dollar depressed its revenue.

The company's shares were off 4.9% at \$49.88 in 4 p.m. trading on Wednesday.

Mr. Steiner said Waste Management's recycling division lost \$13 million during the quarter and shut down four recycling plants over the past year. More plant closures are planned, he said.

"It's as low as it's ever been, but we haven't seen any indication of a bottom," Mr. Steiner said of prices for recycled materials.

Market values of used plastics have fallen sharply, a decline some in the industry have attributed to lower crude oil prices, which have pushed down the cost of producing new plastic and left manufacturers less keen to work with recycled material. Slower economic growth in China and other countries also has reduced demand for used paper and other recycled commodities. Even prices of used metals are down.

For Waste Management, recycling items collected from American households has traditionally been less lucrative than other businesses like collecting and disposing of trash from companies and factories. But recycling was a growing business for many years. Recycling increased as the company worked with towns and cities to let residents dump all their recyclables into a single bin.

Now, that collection system is making it harder for recyclers to turn a profit, because the mixed materials are often contaminated with garbage, which is expensive to sort out and cart away. Glass is a particular problem, because it breaks in collection and transit and damages machinery. Waste Management has to pay a processor to take the glass it recovers off its hands.

Last year, the company lost \$6 million recycling glass, Mr. Steiner said. The company is now trying to get municipalities to pay for glass to be recycled, but many of its contracts come up for renegotiation only every few years. So far, it has been unable to renew some contracts because customers won't agree to pay.

"Unless we can work out a way where recycling is profitable over the long term, there's not going to be recycling," said Mr. Steiner. "And customers certainly don't want to live with that."

Write to Serena Ng at serena.ng@wsj.com and Angela Chen at angela.chen@dowjones.com

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ig Cracks Spread Glass Recyclin

heaps of mixed-in junk for cities, businesses becomes heavy burden Rising cost of removing

By SERENA NG

is at a tipping point In many parts of the country, The glass recycling business

the trash than to recycle them. residents throw glass bottles in ınd Charleston, W. Va., consider owns and businesses. Some citlie, placing a growing burden on ass—the original recyclablemore cost-effective to have coming too expensive to hanincluding Harrisburg, Pa.,

it gets collected cans generally want to recycle with supply and demand. Ameriwith recycled glass because if and manufacturers like workin requires less energy than start-ng from scratch. The problem is what happens to used glass after heir beer bottles and jelly jars,

sort debris mixed up with tons of hard-toouseholds to dump their paper, een the broken glass that gets plastic, cans and glass into a le container. The downside has Much of that mess makes its Recycling got a big boost in U.S. to allow American after the industry

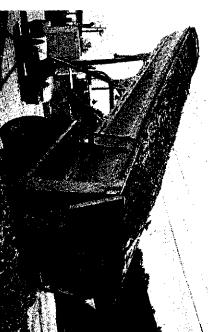
companies to a single processor: Strategic Materials Inc., the way from regional recycling company country's largest glass-recycling Curt Bucey, an executive vice

such as paper labels and bottle 98% glass and 2% other castoffs oads can include up to 50% garts plants 20 years ago, it was president at the company, said hat when used glass arrived at These days, some truck-

their takeout containers, and hy-podermic needles," Mr. Bucey glass are rocks, shredded paper, bage, he said.
"Now what comes with the chicken bones people left vest in expensive machinery aid. The company has had to

glass

the city's recyclables





garbage, much costlier equation. trash, then has to dispose of the Strategic Materials used to making recycling

The reason has little to do

supply chain. starting to follow suit, sending pay for all the glass it received, but these days it is charging beripples through the businesses and towns along the recycling with trash. Other recyclers are some truckloads of used glass tween \$10 to \$40 a ton to accept are heavily contaminated

coordinator. "We're asking ev-Wednesday told households put it in the trash," he said. glass to a central location or just stop including glass in the same bin as other recyclables, said John Rarig, the city's recycling The city of Harrisburg citizens ខ garad ಕ

materials are collected sepacling," said Mr. Rarig, "But it costs money to get rid of the glass." ple have reacted quite vehemently sponded angrily to the idea. "Peobecause they care about recy-Even in cities where recycled residents be a problem. In nave

James Young, executive director of the Kanawha County Solid rately, glass can be a problem. In Charleston, the city's recycling weight is a big factor," to send it to a processor, as the locally, and it is very expensive costly to process and transport. November because it was too center stopped accepting glass in "There's little revenue for it

carry out the costly process Scenes from a Ra In the past, the center pulver-Strategic

losing battle, and not sustainable," Mr. Young said. and time processing glass for not much revenue, it is just a on the premises after hours. "When you're losing money they are contaminated with glass ing less for those materials

Glass recycling hasn't become profits of recycling companies and forcing them to look for shards. That's weighing on ton recycling center or dump it ple unaware of the change someto residents for use in their homes and gardens. It's been ized the glass and gave it away times bring glass by the Charleshard to cut off that service. Peogency. The recent drop in oil prices, which has lowered some used paper and plastic are paythe problem is taking on new uraddition, overseas demand for recycled plastic. In an economic loser overnight. But raw-material costs, has reduced

ways to trim costs.
"Glass has always been a difuse more recycled glass, but in

is looking to charge cities, towns That's why, he said, the company dle, hard on equipment and the country's largest waste collectors, said glass is tough to hanwhose company is one of the call to discuss earnings. Mr. Fish Waste Management Inc., an economic challenge," James ficult commodity to recycle and and other customers extra only recyclable commodity it has Fish, chief financial late lest year on a conference officer DIPS of government affairs, North said Ryan Modlin, vice presi the U.S. "there is a shortage of good-quality recycled material," America, at Owens-Illinois Inc., les for food and beverages. he largest maker of glass bot-

if customers for the The company's goal is to use more than 60% recycled glass in its manufacturing by 2017 in its other recyclable materials glass is collected separately from America, that percentage was just 26% last year, short of the the 10 49% rate in Europe, where most plants world-wide. An average of around 63% of in North

posit programs, and glass-recy-cling rates are much lower as a less of a problem because glass is often collected separately. of recyclables in those states is quire deposits on beverage conglass containers are recycled cover or in construction projects, posit program, lots of used glass ends up pulverized as landfill law and there is no bottle-degrams. In states like New Jersey, where recycling is required by result, at around 24%, according York and Massachusetts, that retute, which lobbies for such proto the Container Recycling Instiainers. The contamination level But most states don't have destates, including New

scourge of recycling," said Gray "Glass has become Russell, sustainability officer for

can't make money from it."



they want to recycle glass.

woman said that tiyear contracts with companies fair compensation." conversations with them about and we will, but we are having ment is starting to seek better commodities. Waste want to recycle glass, "we can terms in its contracts. A spokesied to market prices ike Waste Management to col-Most municipalities have multheir recyclables for a

a large amount of als that towns and cities collect. as much as a fifth of the materiweight, telling municipalities that they than other recyclables, makes up als if glass is included, or instead will pay less per ton for materiharge them a fee for loads with Glass doesn't decompose and Some recycling companies are glass, which is heavier glass.

buyers of

be recycled repeatedly. is one of few materials that can Glass where it can fill gaps around he town of Montclair, N.J. "You